

Herbert Heupke

Sales Manager Central Europe



Corporate Overview

- ∠ Incorporated in 1979
- Private company
- Profitable with a strong balance sheet
- Approximately 260 employees
 - 40 in engineering
 - 83 in manufacturing
 - 21 in customer service
 - 106 in sales, marketing and general administration





Half Inch Product Line

20 TB



Spectra T50

Up to 2 LTO-3 drives Up to 4 LTO-2 drives Up to 50 slots

SCSI or native FC

Rackmount 4 U



Spectra T120

Up to 6 drives LTO and/or SAIT Up to 120 slots

LVD SCSI, native FC Dual 2GB FC QIP, And/Or Gig-E

Rackmount 14U



3115 TB

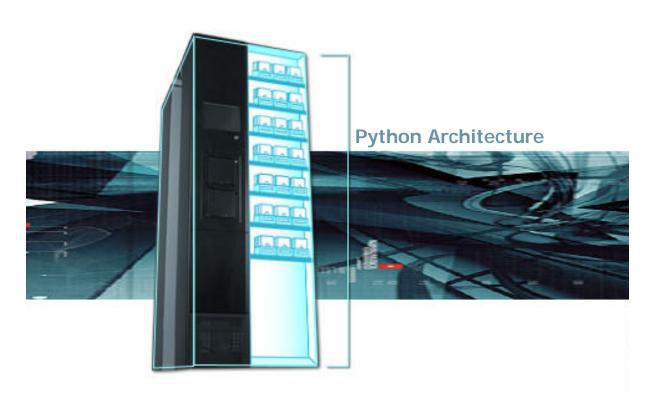
Spectra T950

Up to 120 drives LTO, SAIT, SDLT And/or RXT Up to 6230 slots

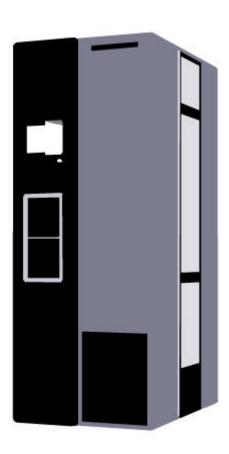
Native FC Dual 2GB QIP, And/Or Gig-E



Spectra® T950 - "Python"











TeraPack™

- Easily handled
- **∠**Barcoded
- ∠Built-in dust cover
- **∠**Stackable
- ≥10 LTO/SAIT, 9 SDLT





What Is RXT?

RAID eXchangeable TeraPack[™]





A Family of Disk-Based RAID Data Protection Products

Removable Volumes For Onsite/Offsite Data Protection

Designed For High Capacity And Ease of Handling

High Data Throughput & Integrated Data Compression



RXT Removable RAID

RXT Docking Station

- Same dimensions as LTO drive
- Embedded RAID controller, power, and Ultra 320 SCSI



RXT RAID Media

- Rugged, sealed enclosure
- SATA disk built with high shock tolerance, etc.









RXT RAID TeraPack Models

Raw Capacity	Configuration	RAID Levels	Best Choice For
1 TB	(2) 3.5" 500GB SATA Drives	0 and 1	Lowest Cost per GB- Compatible across entire RXT family
1,2 TB	(12) 2.5" 100GB SATA Drives	0, 1 and 5	Harsh Environments- Temperature, Shock, Vibration



RXT Disk in Any Storage Environment

RXT Desk-Top





RXT Server-ready





RXT Rack-mount





RXT leverages existing storage applications and preserves investments in backup technology

T950 Library with RXT



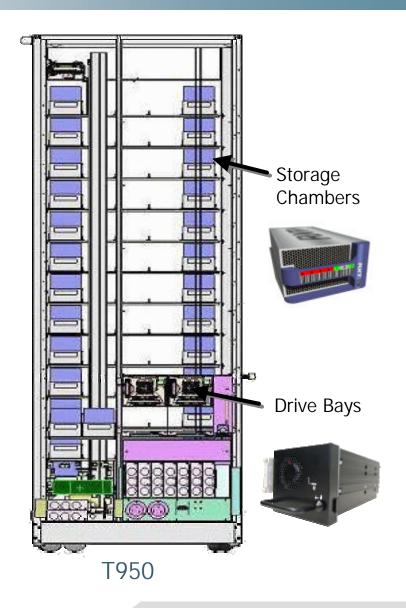




RXT Product Family

∠T950 RXT Integration

- RXT docking stations and RXT media are installed into existing T950 drive bays and storage chambers
- No additional components required
- T950 RXT media handled by existing robotics, interfaces, and power
- 10 minute installation
- Transparent to backup application





Product Overview

